



A Survey of Current & Emerging Touch-Screen Technologies

Walker Mobile, LLC
July 12, 2007



Agenda

- ☐ Introduction
- ☐ Six current touch technologies
- ☐ Two emerging touch technologies
- ☐ Two “under-development” touch technologies
- ☐ Selecting a touch screen



Introduction...1

- ☐ Geoff Walker
- ☐ Opaque touch vs. transparent touch
- ☐ Overall touch business

*Touch is **HOT***

TIME

"Touch Screens Take Over", Time Magazine, 6/14/07

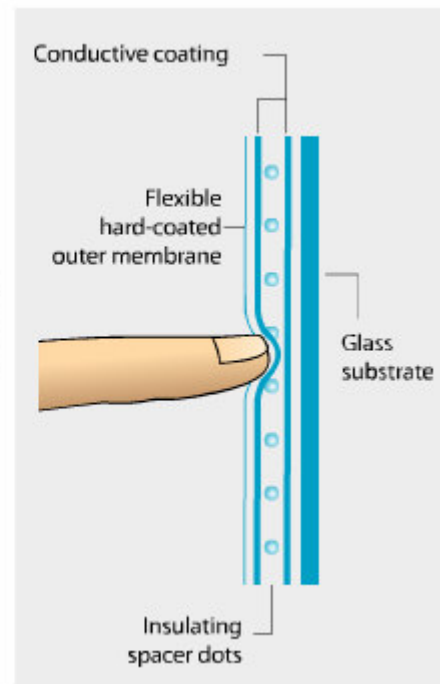
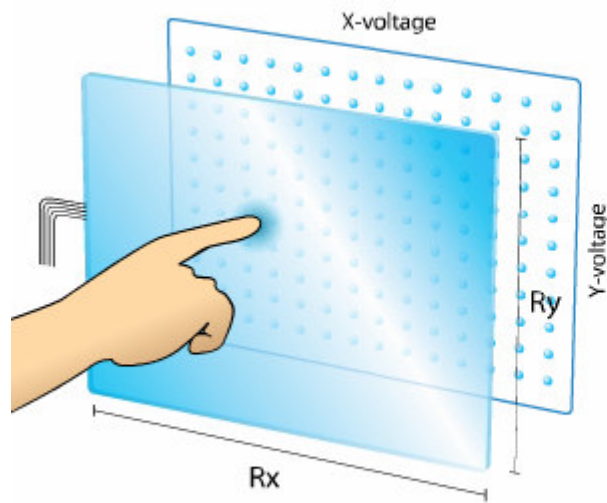


Six Current Touch Technologies

- ☐ Analog resistive
- ☐ Surface capacitive
- ☐ Projected capacitive
- ☐ Surface acoustic wave (SAW)
- ☐ Infrared (IR)
- ☐ Optical



Analog Resistive...1



Illustrations courtesy of Elo TouchSystems and Bergquist



Analog Resistive...2

- ❑ **Types:** 4-wire = low cost
5-wire = long life
8-wire = low drift
- ❑ **Constructions:** Film-glass, film-film, film-plastic, glass-glass, film-film-glass, film-film-plastic
- ❑ **Options:** Surface armoring, dual-force touch, low-reflectivity/high transmissivity, rugged substrate, etc.
- ❑ **Advantage:** Low cost
- ❑ **Disadvantages:** Durability, transmissivity, reflectivity
- ❑ **Applications:** Mobile, POS
- ❑ **Market Share:** ~70%



Illustration courtesy of Schott

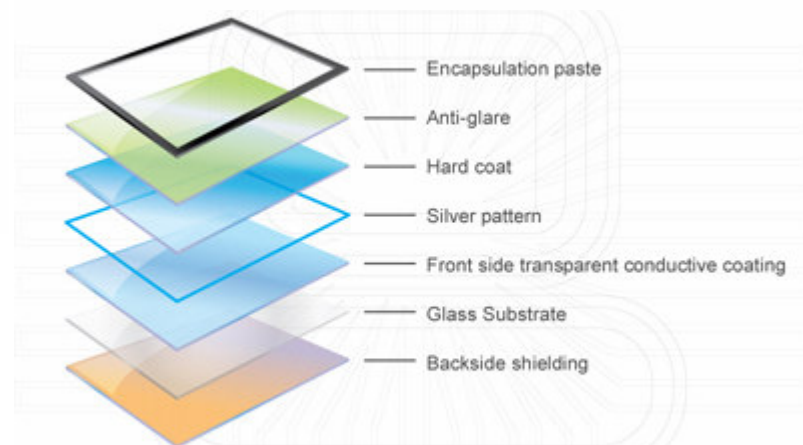
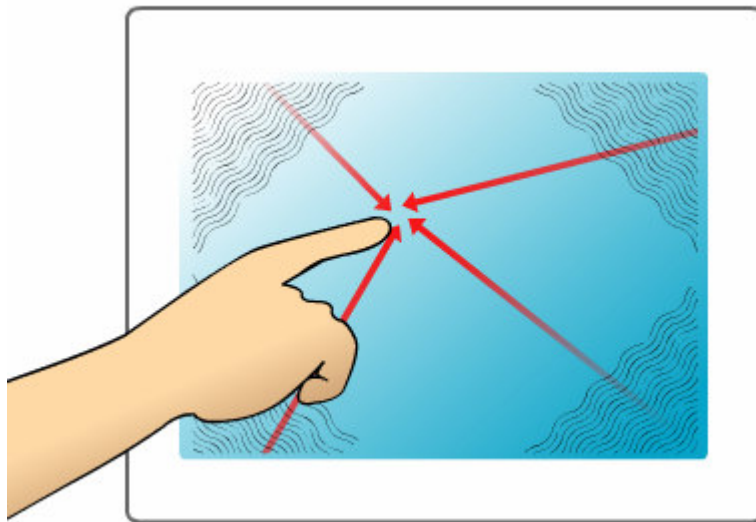


Analog Resistive...3

- ❑ **Market Leaders:** Elo, Fujitsu, Nissha, Gunze, PED, Young Fast, J-Touch, Liyitec...
- ❑ **Number of Suppliers:** 50+
- ❑ **Market Event:** 3M exited resistive business in 2006
- ❑ **Market Trends:** Quantity growth continuing; revenue growth slowing (10% price reduction per year); Japanese resistive suppliers looking hard at projected capacitive because of iPhone; glass-glass slowly becoming more popular



Surface Capacitive...1



Illustrations courtesy of Elo TouchSystems & DanoTech



Surface Capacitive...2

- ❑ **Advantage:** High durability compared with resistive
- ❑ **Disadvantages:** Finger-only, integration, drift
- ❑ **Applications:** Casino gaming, kiosks
- ❑ **Market Share:** ~15%
- ❑ **Market Leaders:** 3M, DanoTech
- ❑ **Number of Suppliers:** 16+
- ❑ **Market Event:** 3M patent expired, ending 3M monopoly
- ❑ **Market Trends:** Price dropping as Taiwanese manufacturers jump in; 3M expected to eventually abandon the business



Projected Capacitive...1

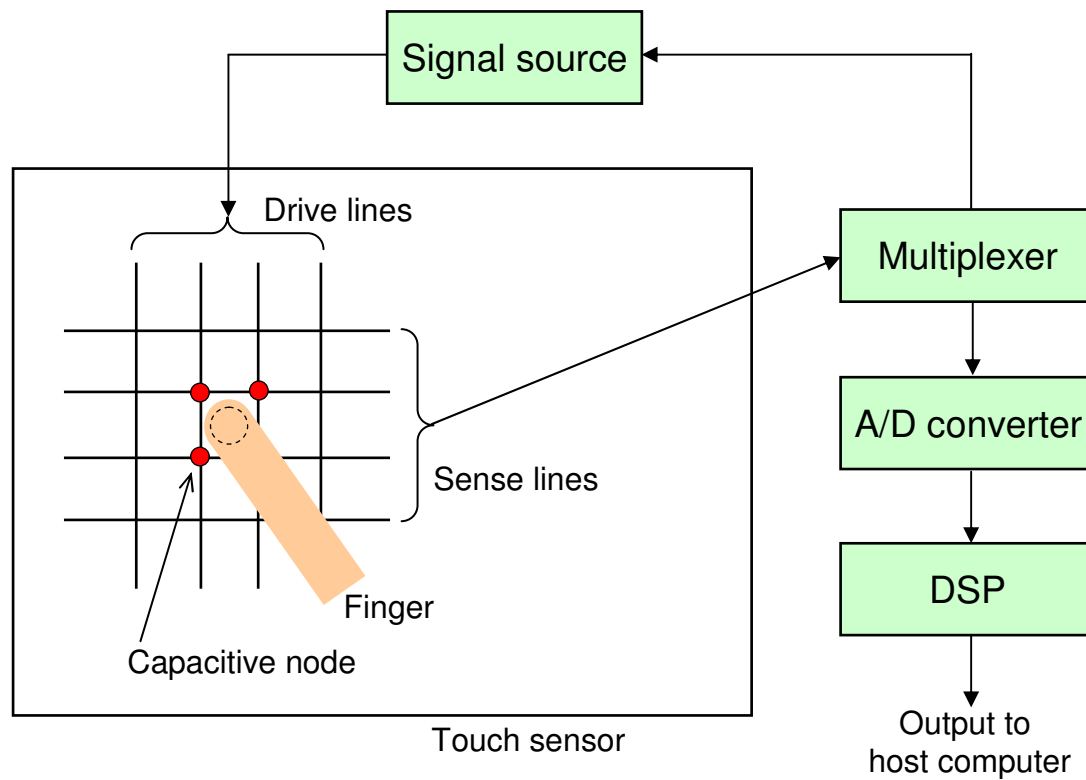
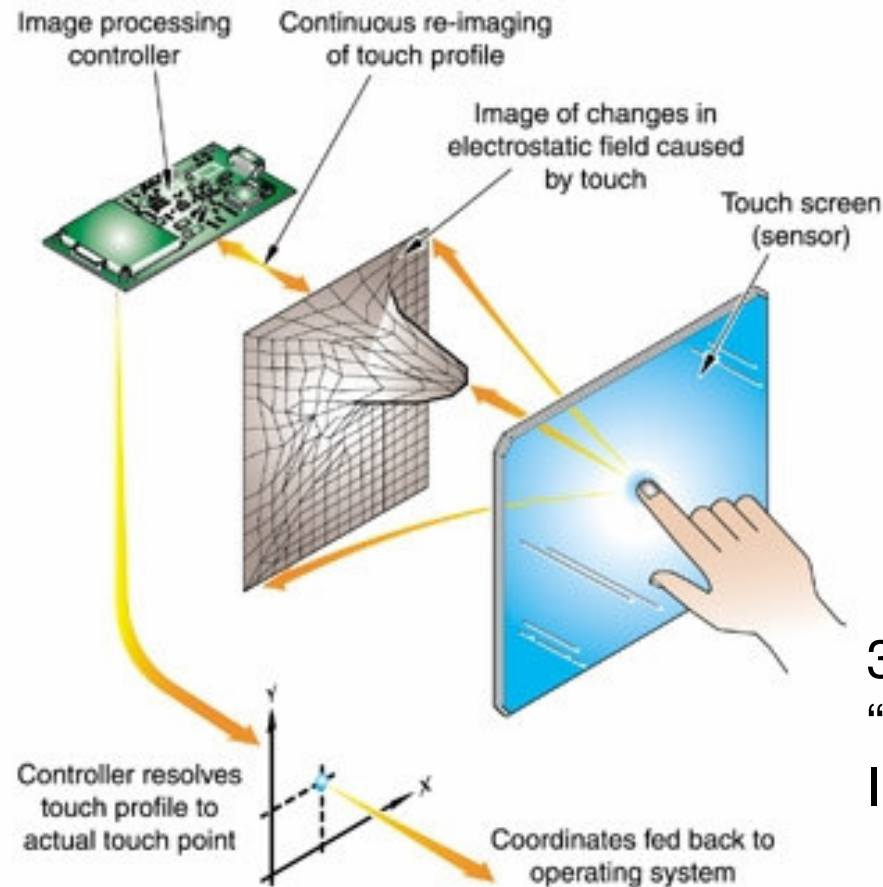


Photo courtesy of Apple



Projected Capacitive...2



3M's obsoleted
"Near Field
Imaging" (NFI)

Illustration courtesy of 3M

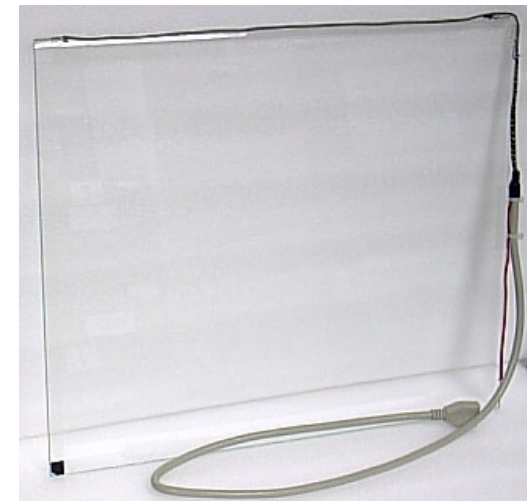
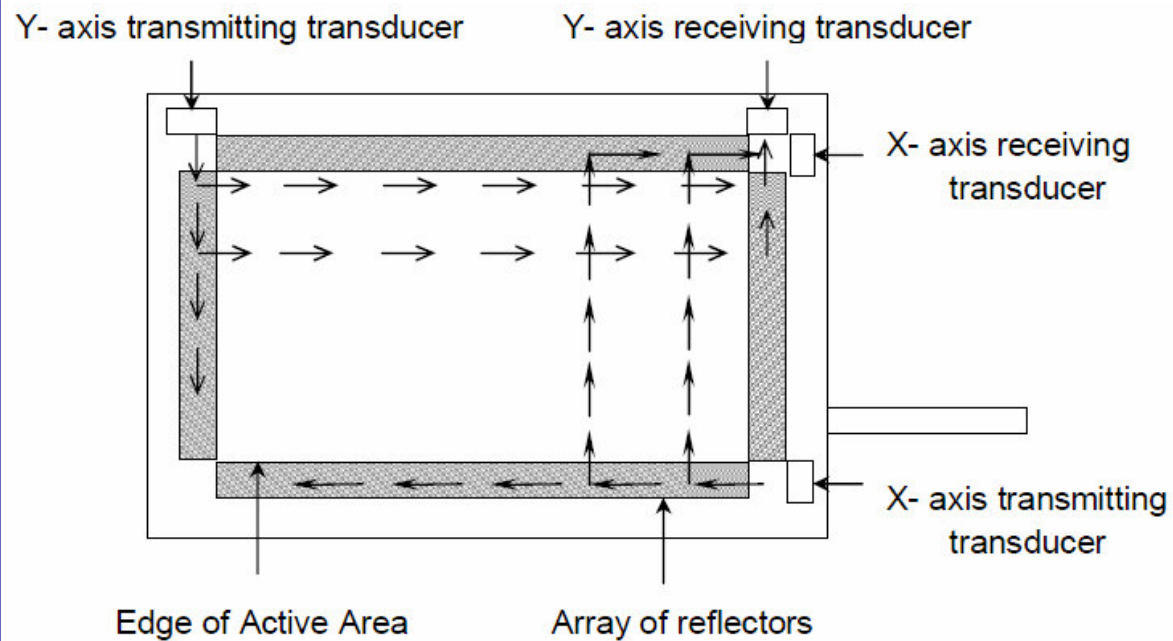


Projected Capacitive...3

- ❑ **Advantages:** Sensor completely protected; multi-touch
- ❑ **Disadvantages:** Cost
- ❑ **Applications:** Apple iPhone, POS, ATMs
- ❑ **Market Share:** ~2% (without iPhone)
- ❑ **Market Leaders:** Balda/TPK/Optera JV, Zytronic, Touch International
- ❑ **Number of Suppliers:** 5+
- ❑ **Market Events:** Apple iPhone; 3M's "Flex Capacitive"; Garmin switching from resistive; Wacom's purchase of TouchKO
- ❑ **Market Trends:** Increasing widespread interest



Surface Acoustic Wave...1



Illustrations courtesy of Onetouch and A-Touch



Surface Acoustic Wave...2



Illustration courtesy of Fujitsu Labs

Key Development

Thin-film piezo transducer that's only 2 microns thick. The transducer is sandwiched in an electrode structure consisting of an array of V-shaped electrodes.

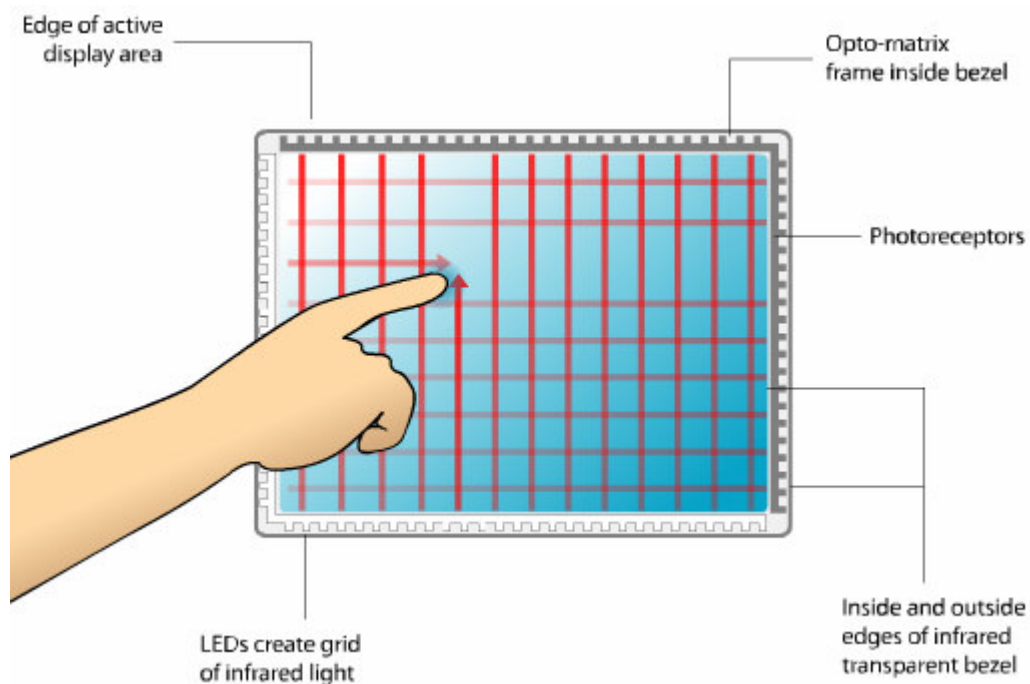


Surface Acoustic Wave...3

- ❑ **Advantage:** Clear substrate
- ❑ **Disadvantages:** Contamination, sound-absorbing stylus
- ❑ **Application:** Kiosks
- ❑ **Market Share:** ~7%
- ❑ **Market Leaders:** Elo, General Touch
- ❑ **Number of Suppliers:** 10+
- ❑ **Market Event:** Elo patent expired, ending Elo monopoly
- ❑ **Market Trends:** Price dropping as Taiwanese & Chinese manufacturers jump into the market



Infrared...1



Illustrations courtesy of Elo TouchSystems



Infrared (RPO Waveguide)...2

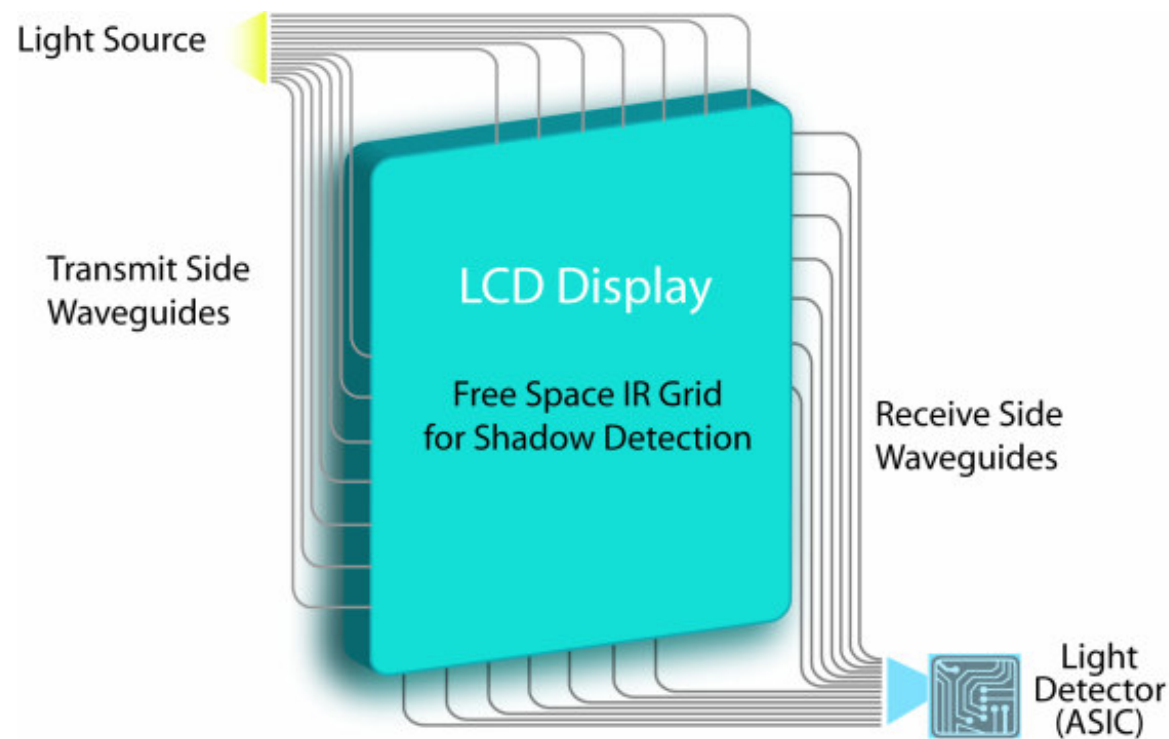


Illustration courtesy of RPO

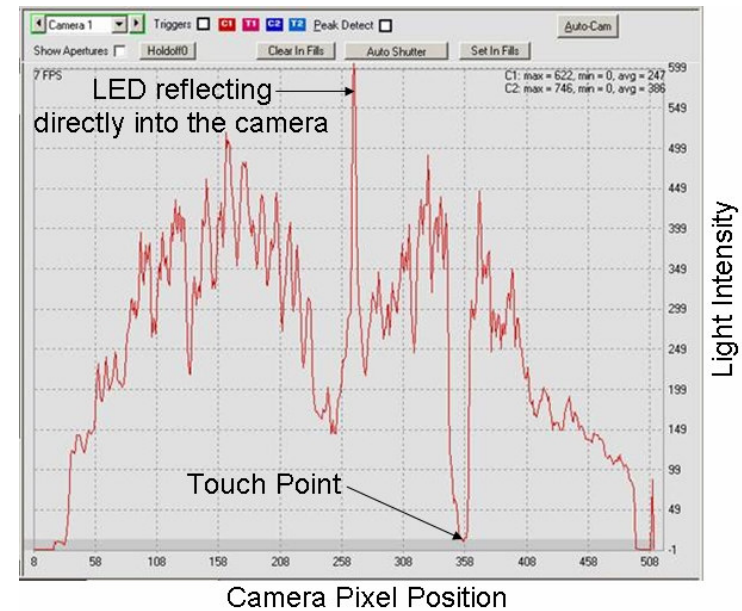
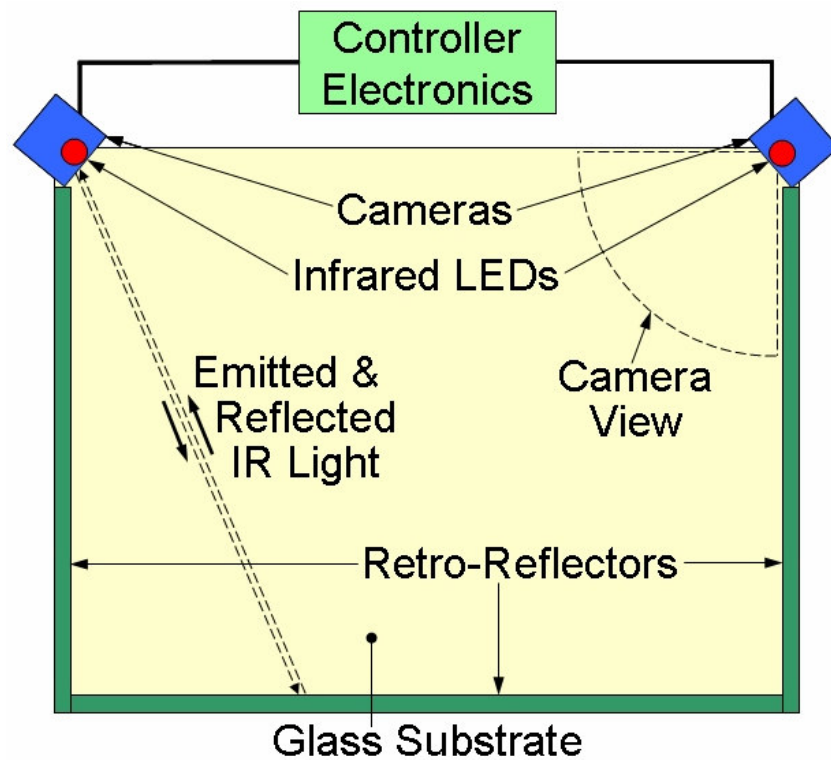


Infrared...3

- ❑ **Advantages:** No substrate required; multi-touch; scaleable to large sizes (150")
- ❑ **Disadvantages:** Cost, pre-touch
- ❑ **Applications:** Kiosks, large displays
- ❑ **Market Share:** ~5%
- ❑ **Market Leaders:** Elo, IR Touch
- ❑ **Number of Suppliers:** 16+
- ❑ **Market Event:** RPO announced optical waveguide 5/07
- ❑ **Market Trends:** Interest in IR is increasing again as displays get larger



Optical...1



Illustrations courtesy of NextWindow



Optical...2

- ❑ **Advantages:** Scalability, multi-touch, drag performance
- ❑ **Disadvantages:** Profile height; contamination
- ❑ **Applications:** Large displays; HP TouchSmart (19")
- ❑ **Market Share:** ~1%
- ❑ **Market Leaders:** NextWindow, Smart Technologies
- ❑ **Number of Suppliers:** 2+
- ❑ **Market Event:** HP selected optical touch for 19" TouchSmart all-in-one "family" computer (first use of optical in mainstream consumer product)
- ❑ **Market Trend:** Will there be a consumer touch-monitor market? Application software that makes touch desirable is the driver, and there isn't any yet...

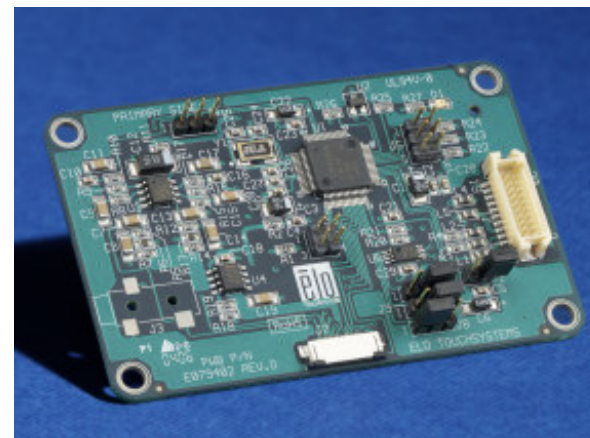
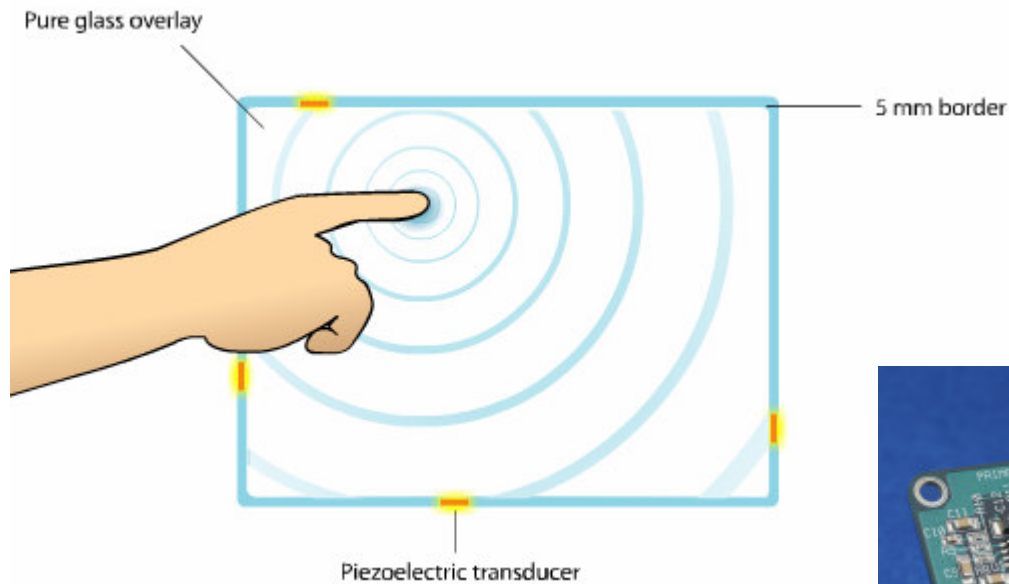


Two Emerging Technologies

- ❑ Bending wave (APR from Elo; DST from 3M)
- ❑ Force sensing



Bending Wave (APR)...1



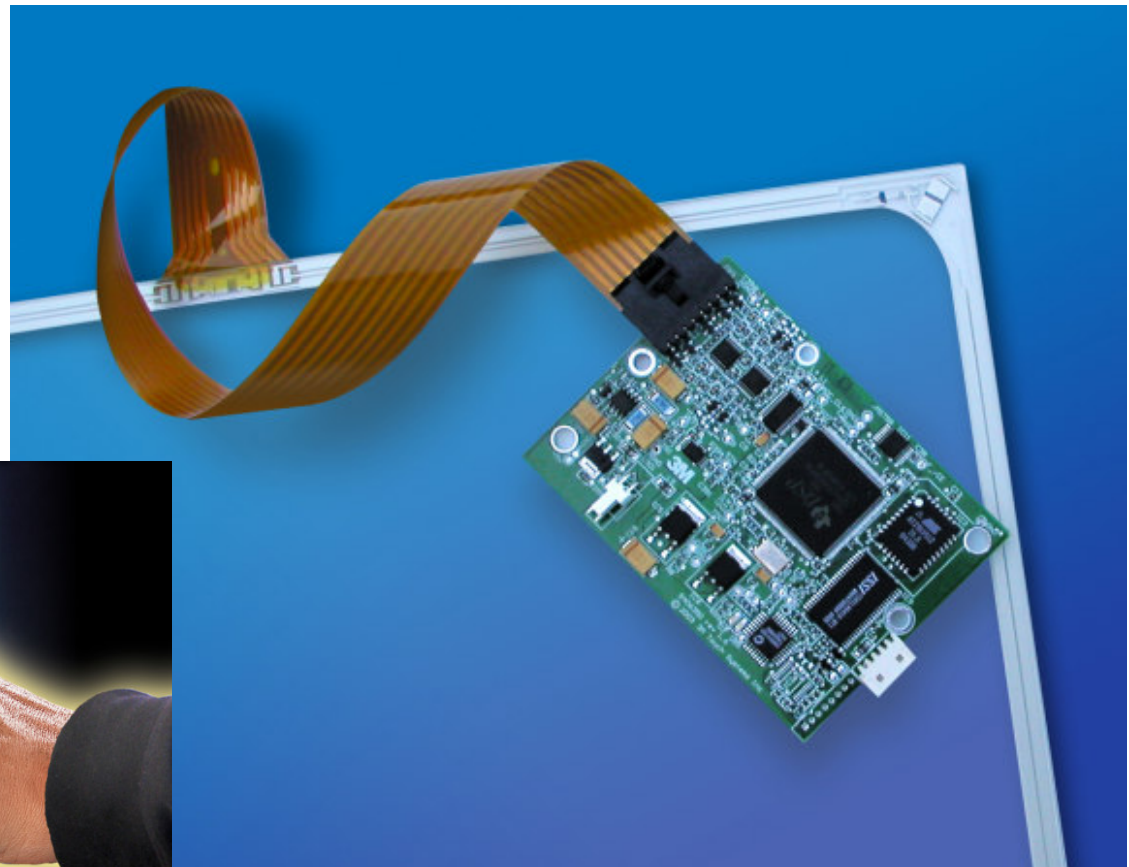
Method: Table look-up
of 10ms touch “signatures”

Illustrations courtesy of Elo TouchSystems



Bending Wave (DST)...2

Method: Real-time analysis of bending waves (“time of flight”)



Illustrations courtesy of 3M



Bending Wave...3

- ❑ **Advantages:** Very simple sensor; performs like an improved version of analog resistive
- ❑ **Disadvantages:** Integration; no “hold”; Elo = not available (yet) as a component; 3M = only 32” and up
- ❑ **Applications:** POS (Elo), large displays (3M)
- ❑ **Market Share:** <1%
- ❑ **Market Leaders:** Elo, 3M
- ❑ **Number of Suppliers:** 2
- ❑ **Market Event:** 3M re-launched DST 4/07 after 16-month redesign following initial false start
- ❑ **Market Trend:** Elo has no motivation to replace existing touch technologies other than 5-wire resistive with APR, and no motivation to license it – another monopoly!



Force-Sensing...1

QSI
Demo
Box
from
SID
2007



Illustration courtesy of QSI



Force-Sensing...2

- ❑ **Advantage:** Substrate can be any 3D semi-rigid material with anything embedded in it, even a pile of rocks
- ❑ **Disadvantages:** Vibration sensitivity, edge-margin
- ❑ **Application:** “Architectural” touch
- ❑ **Market Share:** None
- ❑ **Market Leader:** QSI
- ❑ **Number of Suppliers:** 1
- ❑ **Market Event:** QSI launched “Force Panel Technology” (FPT) 5/07 but hasn’t announced any products yet
- ❑ **Market Trends:** None

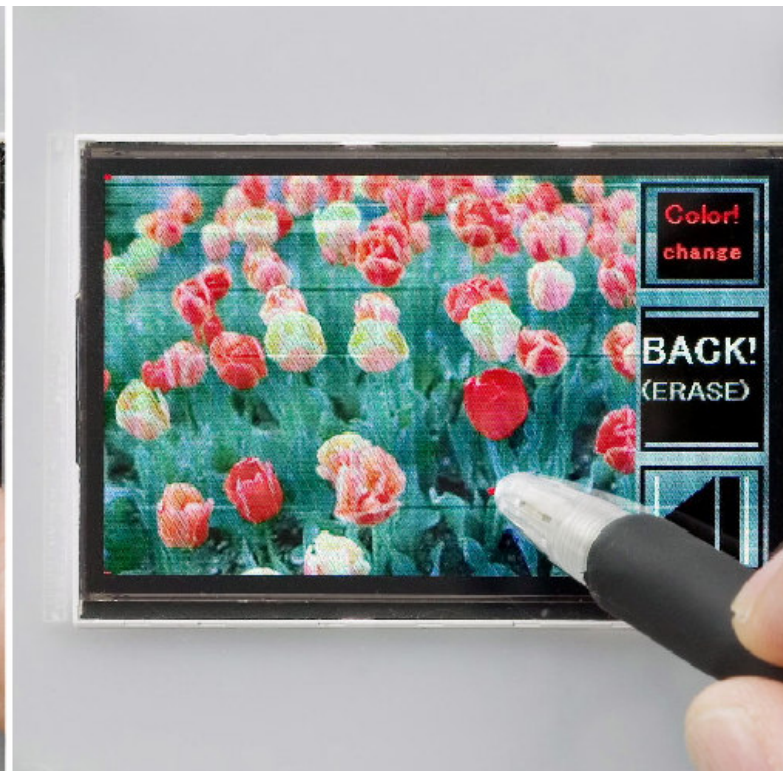


Two “Under Development” Technologies

- ☐ Pixel-integrated photo-sensitive elements
- ☐ Frustrated Total Internal Reflection (FTIR)



Pixel-Integrated Photo-Sensitive Elements...1



Illustrations courtesy of TMD

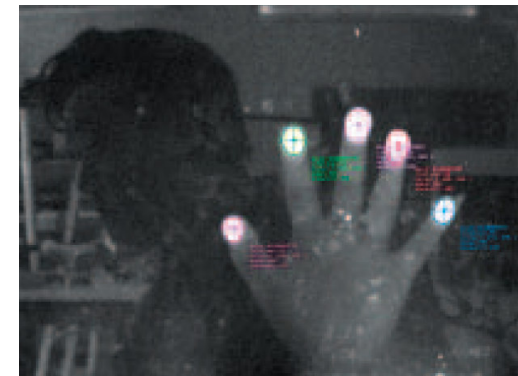
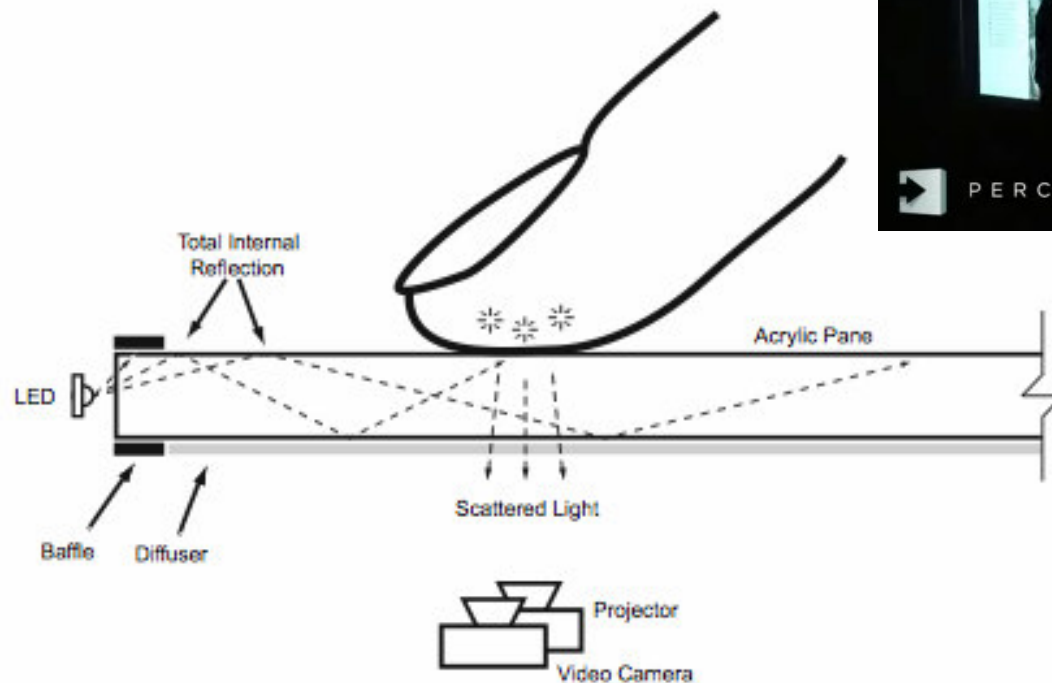


Pixel-Integrated Photo-Sensitive Elements...2

- ❑ **Advantages:** Low cost; no additional top layers
- ❑ **Disadvantages:** LCD backplane change, which is a chicken-and-egg problem for LCD manufacturers
- ❑ **Application:** TBD
- ❑ **Market Share:** None
- ❑ **Market Leaders:** TMD, Sharp
- ❑ **Number of Suppliers:** None
- ❑ **Market Event:** TMD announced on 3/07 the ability to automatically switch between finger-shadow and finger-reflection modes, allowing usage from 0-100K Lux
- ❑ **Market Trends:** None



Frustrated Total Internal Reflection...1



Illustrations courtesy of Jeffrey Han, NYU



Frustrated Total Internal Reflection...2

- ❑ **Advantages:** Multi-touch; alternative to IR and projected capacitive for rear-projection touch
- ❑ **Disadvantages:** Rear-projection only; finger-only (?)
- ❑ **Application:** TBD
- ❑ **Market Share:** None
- ❑ **Market Leader:** Perceptive Pixel (Jeffrey Han at NYU)
- ❑ **Number of Suppliers:** 1
- ❑ **Market Event:** None
- ❑ **Market Trends:** Interest in FTIR is increasing, driven by Jeffrey Han's showmanship and the multi-touch capability of the Apple iPhone



Selecting A Touch Technology...1

- ☐ Focus on existing technologies and ignore the emerging technologies
- ☐ Focus on functionality rather than specifications
- ☐ Select the key functionalities from the following tables and rank the technologies
- ☐ If there are no dominant functionality requirements, then the technology choice is typically determined by vendor relationships and local availability



Selecting A Touch Technology...2

Characteristic	Resistive (4-wire)	Resistive (5-wire)	Surface Capacitive	Projected Capacitive	Surface Acoustic Wave	Infrared	Optical
Ambient Light Sensitivity	5	5	5	5	5	3	5
Calibration Stability	2	4	2	5	4	5	5
Controller Chip	5	5	5	0	0	5	0
Cost	5	5	3	2	4	1	3
Curved Substrate	0	0	0	5	0	0	0
Debris/Contamination	5	5	4	5	1	2	2
Drag Performance	2	2	4	3	2	3	5
Durability	1	3	4	5	4	5	5
Ease of Integration	5	5	1	4	3	3	4
Flush Surface	4	4	4	5	3	1	2
Handwriting Recognition	4	4	1	1	1	1	3
HID Interface	0	0	0	0	0	0	5
Hover	0	0	0	4	0	0	4
Lifetime/MTBF	2	3	4	5	5	3	5
Mobile/Handheld	5	5	0	5	0	0	0



Selecting A Touch Technology...3

Characteristic	Resistive (4-wire)	Resistive (5-wire)	Surface Capacitive	Projected Capacitive	Surface Acoustic Wave	Infrared	Optical
Multi-Touch	0	0	0	5	0	5	5
Non-Glass Substrate	2	2	0	5	0	5	5
Object Size Recognition	0	0	0	3	0	0	5
Optical Clarity	1	1	3	4	5	5	5
Reliable Light Touch	3	3	2	4	2	1	5
Scratch Resistance	1	3	2	5	4	5	5
Sealability	4	4	4	5	2	4	1
Size >42"	0	0	0	3	0	3	5
Size 12" - 26"	4	4	5	3	5	5	5
Size 2" - 10"	5	3	1	5	0	0	0
Size 26" - 42"	0	0	0	3	3	4	5
Stylus Independence	4	4	1	2	3	4	5
Vandal Resistance	1	3	4	5	4	3	3
Weather Resistance	2	2	3	5	2	2	1
Z-Axis Measurement	0	0	0	3	3	0	3



Thank You!

Geoff Walker
Principal
Walker Mobile, LLC
799 Valencia Drive
Milpitas, CA 95035
408-945-1221 (office)
408-506-7556 (cell)
408-945-7904 (fax)
geoff@walkermobile.com
www.walkermobile.com

